



ILLINOIS ENTERPRISE ZONE ASSOCIATION

**ILLINOIS  
ENTERPRISE ZONE  
ASSOCIATION**



**SPRING CONFERENCE**

**MAY 16-18, 2012**



**HILTON GARDEN INN**  
1301 AVENUE OF MID-AMERICA  
EFFINGHAM, IL 62401

**(217) 540-7777**

*Room Rate: \$89+ Tax  
(Must indicate IEZA Conference)*

*Website:*

<http://hiltongardeninn.hilton.com>

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**REGISTRATION FORM  
IEZA Conference  
May 16-18, 2012**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: (     ) \_\_\_\_\_

Fax: (     ) \_\_\_\_\_

Email: \_\_\_\_\_

**PLEASE MAKE CHECKS PAYABLE TO:**

**Illinois Enterprise Zone Association**

Members: \$125     Non Members: \$375  
\$25 Late fee if not received by:  
May 3, 2012

**PLEASE FORWARD YOUR PAYMENT & FORM TO:**

**Betty J. Steinert, Whiteside County  
Enterprise Zone & ECO DEV Administrator  
200 East Knox Street, Morrison, IL 61270**

*Please **RSVP** For Events:*

**Reception: May 16th**   Yes \_\_\_\_\_ No \_\_\_\_\_

**Lunch: May 17th**    Yes \_\_\_\_\_ No \_\_\_\_\_

**Breakfast: May 18th** Yes \_\_\_\_\_ No \_\_\_\_\_

**For more information, contact:**

Email: [bsteinert@whiteside.org](mailto:bsteinert@whiteside.org)

Phone: (815) 772-5182   Fax: (815) 772-5149

**Wednesday, May 16, 2012**

**Noon to 5:00 p.m.**

IEZA Golf Outing  
Contact: Emily McConville  
(815) 539-7459



**WELCOME**

**6:00 p.m. to 9:00 p.m.** Welcome Reception  
(Open Bar and Heavy Hors D'oeuvres)

**Thursday, May 17, 2012**

**9:00 a.m. to 9:30 a.m.**

**Welcome and Opening Remarks**

Craig Coil, IEZA President  
Honorable Merv Gillenwater, Mayor - City of Effingham

**9:30 a.m. to 10:30 a.m.**

**Spotlight on Effingham**

Learn about all of the Zone activity and development in Effingham, the "Crossroads of Opportunity"

Todd Hull, Economic Development Director  
Effingham Enterprise Zone Administrator

**10:30 a.m. to 10:45 a.m.** Break

**10:45 a.m. to 12:00 p.m.**

**State to State Business Tax Comparisons**

John F. Gremer, Partner - State and Local Tax  
KPMG - Chicago

**Thursday, May 17, 2012**

**Continued.....**

**12:00 p.m. to 1:30 p.m.** Lunch/Break

**Growing Illinois Marketing Initiative Overview**  
Craig Coil, IEZA President

**1:30 p.m. to 2:45 p.m.** Boundary Amendment  
Case Study

**Archer Daniels Midland Rail Yard and Intermodal Facility Project**

Project Background and Overview  
Benedetto (Ben) Guido, VIA RAIL Logistics, LLC

**Enterprise Zone Boundary Amendment Process**

Craig Coil, EDC of Decatur and Macon County

**2:45 p.m. to 3:00 p.m.** Break

**3:00 p.m. to 4:15 p.m.** Boundary Amendment  
Case Study

**TCI Manufacturing and Equipment Sales, Inc.**  
Hear how TCI worked with local officials on a boundary expansion to the Zone and incorporated new taxing districts into a new property tax abatement agreement.

Mike Maynard, President, TCI Manufacturing

**4:15 p.m. to 5:00 p.m.** Open Forum

At the request of many members, this is an open topic session where program experts can answer general questions about zone operations and application processes.

**5:00 p.m. to ???** Dinner (On Your Own)

IEZA and the Effingham Convention and Visitors Bureau will provide suggestions at the conference.

**Friday, May 18, 2012**

**8:30 a.m. to 9:30 a.m.** Breakfast Buffet

**9:00 a.m. to 9:45 a.m.**

**Legislative Update**

Update on the Enterprise Zone termination date extension legislation and related items of interest to all IEZA members

Craig Coil, IEZA President  
John Thompson, Legislative Chairman

**9:45 a.m. to 10:45 a.m.** Open Discussion

Learn about and discuss how zones across the state implement accountability and performance standards for Zone projects.

**Topics will include:**

Pre-Development Agreements

Clawback Agreements

Local Enterprise Zone Abatement Processes.

John "Jamie" Boyd, Kankakee County  
States Attorney and IEZA Presenters

**10:45 a.m. to 11:00 a.m.** Break

**11:00 a.m. to 12:00 p.m.**

**Illinois' Competitive Edge from a Site Selectors Perspective**

Matthew Adams, Real Estate & Location  
Strategy Practice, Deloitte Consulting, LLP,  
Chicago

**12:00 p.m. to 12:15 p.m.**

**IEZA Board/Business Meeting**

[www.ieza.org](http://www.ieza.org)

